



ONCOURSE

SINGAPORE 2019

20 NOVEMBER 2019 | SOFITEL SINGAPORE CITY CENTRE



CONFERENCE SESSION &
PROGRAMMING DETAILS

VESON
NAUTICAL

AGENDA

Wednesday 20 November 2019

- 08:15 h Registration & Breakfast
- 09:00 h **Veson Nautical Company Update & Keynote Presentation**
- 10:10 h Refreshment Break
- 10:30 h **Product Roundtable: UI/UX**
Client Presentation (TBA)
Release Recap: New Features in Trading
Release Recap: New Features in Operations and Finance
- 11:15 h **Services Roundtable: Setting Up a Support Structure for VIP Success**
IMO 2020: Navigate the Regulations with the Veslink IMOS Platform
Release Recap: New Features in Chartering
Voyage Charters: Pricing and Workflow
- 11:55 h Lunch
- 12:55 h Client Panel
- 14:00 h **Services Roundtable: Self Service Help Center**
API Interfacing Capabilities
Roadmap Roundtable: Trading & Risk Management
Roadmap Roundtable: Freight Contract Management and Pricing
- 14:40 h Refreshment Break
- 15:00 h **Roadmap Roundtable: Network Partners and Counterparties**
Platform Architecture: Inside the Veson Cloud
Product Roundtable: Vessel Valuation
Roadmap Roundtable: Bunker Planning and Management in an IMO 2020 World
- 15:45 h **Guest Speaker: Steen Lund, Singapore Shipping Association**
- 16:45 h Closing Remarks
- 17:00 h Conference Concludes

SESSION DETAILS



Wednesday 20 November 2019

Veson Nautical Company Update & Keynote Presentation

In this full conference session, John Veson, CEO, and Sean Riley, President & COO, share important company updates and present the strategic vision for Veson Nautical.

Product Roundtable: UI/UX

In this collaborative session with Veson's Director of Product Design & Experience, we will discuss our recent developments in the design and user experience of the Veslink IMOS Platform. This session is intended to be a dialogue to get your feedback on recent changes as well ideas for future improvement.

Release Recap: New Features in Trading

New to ONCOURSE Singapore, Release Recap sessions take a deep dive into the most impactful new features in the Veson product suite. In this session, learn tips and tricks for new Trading & Risk functionality, including benchmark vessel valuation, bunker exposure on last scheduled voyages, unrealized P&L updates, and more.

Release Recap: New Features in Operations and Finance

New to ONCOURSE Singapore, Release Recap sessions take a deep dive into the most impactful new features in the Veson product suite. In this session, learn tips and tricks for new Operations and Finance functionality, including the complete IFRS 16 solution, new VCOV voyage type, Berth Scheduling, and more.

Services Roundtable: Setting Up a Support Structure for VIP Success

In this collaborative session with the Veson Professional Services team, we will discuss ways to ensure continued system success post go-live. This session will address proper project closeout and handover, client resources and roles, choosing the right resources for your support structure, and how to best leverage the Veson Services team after implementation.

IMO 2020: Navigate the Regulations with the Veslink IMOS Platform

As 2020 approaches, compliance with new fuel regulations is an issue of increasing urgency for every maritime organization. In response, Veson has developed a simple, digital solution to help clients navigate the changing landscape not only to comply with the new regulation but also to gain a competitive advantage. In this session, Veson Nautical's Product Management team will explain and demonstrate our solution, showcase best practice configuration, and answer client questions.

Release Recap: New Features in Chartering

New to ONCOURSE Singapore, Release Recap sessions take a deep dive into the most impactful new features in the Veson product suite. In this session, learn tips and tricks for new Chartering functionality, including the assigning of multiple cargo groups within a new voyage type, improvements to other refreshing aspects, and more.

Voyage Charters: Pricing and Workflow

In this collaborative session with the Veson Professional Services team, we will discuss the beneficial features in pricing and workflow. Learn how cargo owners and charterers can track their voyages, issue invoices, receive analytical data from the Veslink IMOS Platform, and more.

Client Panel: A Discussion of Current Trends, Upcoming Opportunities, and the Impact on the Industry

In this full conference session, leading members of the Veson community join a moderated discussion around key industry trends, strategies for succeeding in today's challenging market, and insights into what the future holds for buyers and sellers of marine freight.

Services Roundtable: Self Service Help Center

In this collaborative session with the Veson Technical Solutions team, we will showcase the new features and benefits of the Veson Nautical Help Center. This session will address centralized software support, searching the knowledge base, monitoring and sharing active cases, and more.

API Interfacing Capabilities

Veson Nautical's Platform API is a continuously-evolving service that provides scalable, standardized access to your data and seamless connection to your counterparties and customers. In this session, hear about our latest development on the Platform API, and discuss use cases for optimal sharing and integration applications.

Roadmap Roundtable: Trading & Risk Management

In this collaborative session with Veson's Product Management team, we discuss upcoming features within trading and risk management including paper trade and trading UI enhancements, TC contract exposure changes, physical bunker futures, and more. Join this discussion to help shape ongoing development efforts within trading and risk.

Roadmap Roundtable: Freight Contract Management and Pricing

In this collaborative session with Veson's Product Management team, we will discuss the increasing complexity of freight contracts and align on what terms and functions would be most valuable to incorporate into the Veslink IMOS Platform. Join this discussion to share your feedback on the most important opportunities for future development.

Roadmap Roundtable: Network Partners and Counterparties

In this collaborative session with Veson's Product Management team, we will discuss the connective workflows that buyers and sellers of marine freight require in order to manage common contracts more efficiently. Join this discussion to learn how future capabilities of the Veslink IMOS Platform can best support the process.

Platform Architecture: Inside the Veson Cloud

In this session, gain visibility into the inner workings of the Veslink IMOS Platform and our infrastructure roadmap. Learn about the infrastructure that drives your daily workflows, and understand how Platform architecture impacts system performance, uptime, and scalability.

Product Roundtable: Vessel Valuation

In this collaborative session with Veson's Product Management team, we will discuss potential future enhancements to the existing vessel valuation functionality. This includes linking the results to a time charter contract, applying market data, reporting needs, and more.

Roadmap Roundtable: Bunker Planning and Management in an IMO 2020 World

In this collaborative session with Veson's Product Management team, we will discuss our vision for bunker planning development post IMO 2020. Join this discussion to share your feedback on the most important opportunities for future development.

Guest Speaker: Steen Lund, Singapore Shipping Association

SSA Council Member & Chairman of the Digital Transformation Committee joins ONCOURSE Singapore to share his views on the maritime industry and the impact of technology on the future of shipping.

Cocktails of Affreightment Networking Reception

The largest networking event at ONCOURSE Singapore, the *Cocktails of Affreightment* Networking Reception is an event not to be missed! Meet with business partners and other regional maritime professionals, connect in-person with members of Veson Nautical's team and global leadership, and enjoy cocktails, delicious food, and valuable networking with industry peers. The reception will take place at the Sofitel Singapore City Centre on *The Lawn*. This event is free to attend and open to the entire shipping community.

**RSVP is Required to Attend.*