



At Veson Nautical, client value is the star that guides all that we do. That's why we develop and release more than 500 new features each year to meet the evolving needs of our vast, global client community. Once released, many of these capabilities are automatically added to our dynamic, cloud-native platform where they can benefit clients.

Enhanced Freight Pricing for Parcel Tankers

Enhanced Modules



The parcel tanker segment has unique contract requirements and VIP has been enhanced to handle specific pricing scenarios that frequently arise in the course of moving cargoes.

Do these enhancements apply to you?

Ask yourself these questions to determine how your organization will benefit from these additions to the Veson IMOS Platform:

- ✓ Do you own or operate a parcel tanker fleet?
- ✓ Do you charter tonnage with parcel tanker carriers?
- ✓ Do you utilize the booking functionality in VIP?

The Challenges

Combining Parcels Adds Complexity

Commingling of cargoes is a common practice and will often affect how freight pricing is agreed; in some cases, commingled parcels should be priced as a single cargo.

1

The Features & Benefits

Configure Pricing Basis Commingling

The Advanced Pricing engine now accounts for commingling designations allowing them to be utilized in custom pricing conditions and groupings.

Multiple Cargo Quantities Can Influence Pricing

Pricing is often based on a "firmed" quantity that can be separate from the CP quantity, the original Nominated quantity, or the BL quantity.

2

Firming Quantity Applies to Booking

Firming Quantity is now available at the booking level and can be used to drive pricing, including from scale tables.

The Challenges

Terms May Apply at Either a Voyage Level or a Cargo Level

Lumpsums are usually applied at a voyage level, especially in the chemical space, rather than on a cargo by cargo basis.

3

The Features & Benefits

Lumpsums Pro-rate Across Booking

Lumpsum freight can now be configured to apply once, pro-rata, across cargoes in a given booking.

“Contract capture – and specifically the pricing terms of a given contract – is fundamental to VIP and drives the downstream workflows in which our users orchestrate voyages and settle freight. Continuing to evolve our product to handle increasingly complex contract terms and pricing is an important way in which we can minimize the need for manual adjustments and deliver a more automated experience to our clients.”

— **Matt Midon**

Project Manager, Veson Nautical

Take advantage of the latest platform features.

To learn more about these capabilities and others, [read our latest release notes.](#)

VESON
NAUTICAL

Boston

+1.617.723.2727

Houston

+1.617.723.2727

Singapore

+65.6225.4881

Tokyo

+81(0)3. 4360. 8217

London

+44.20.3397.0102

www.veson.com

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