

# Global Services

Deploy \ Empower \ Evolve

# It's about more than technology. It's about what you do with it.

When you embrace the full power of your strategic solutions, you enable new possibilities, unlock greater efficiency, and improve profitability. We're here to help.

## The most experienced consultants in maritime

- | 6 Global Centers of Excellence in **Boston, London, Singapore, Houston, Tokyo,** and **Athens**
- | Proven Implementation Methodology that has successfully migrated **400+ organizations** representing **21,000+ users**
- | **Thousands of executed client engagements** leveraging acquired best practices with deep industry knowledge
- | Global project delivery and support resources, with **100+ Project Managers, Consultants, and Technical Solutions Engineers**

At Veson, we are not only committed to delivering the market's leading solutions for maritime freight management, but also to empowering every client to unlock the full potential of their systems and solutions.

As the most experienced global services organization in the commercial maritime world, we deliver a comprehensive range of value-added services spanning every part of our clients' digital journeys—from initial planning, through systems integration, change management, user training, continuing education, and ongoing evolution of the solution.





# Our Services

Adding value, no matter where you are in your journey

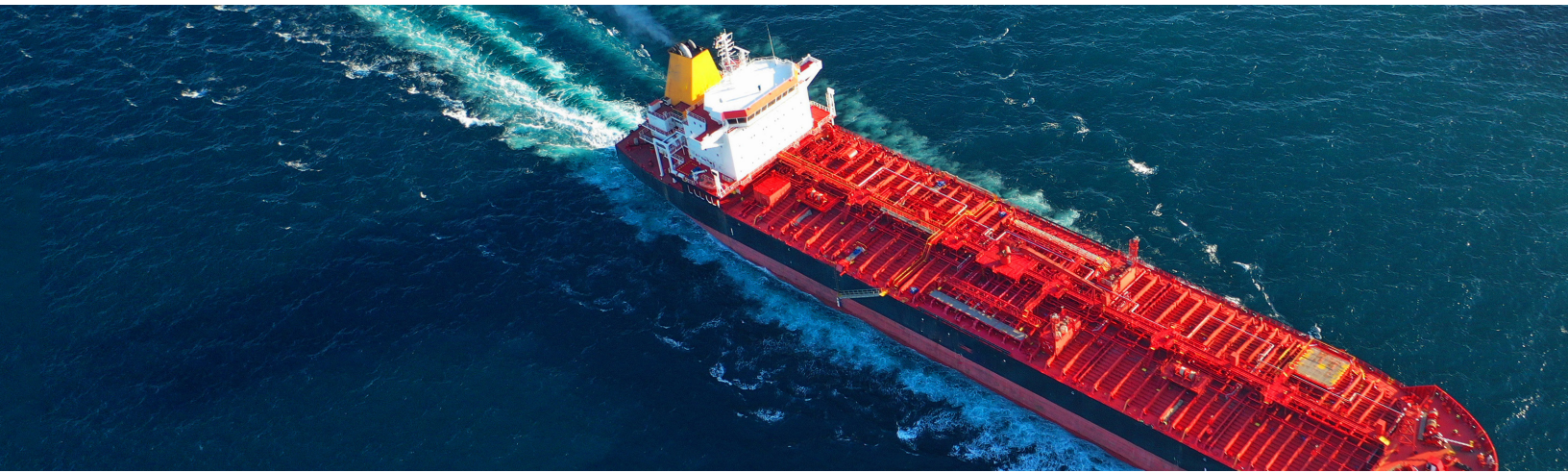
**Deploy**



**Empower**



**Evolve**



## DEPLOY

Maximize value from day one

**By setting an actionable plan and providing the expertise needed to help you navigate change, our professional services help you achieve a smooth implementation to the Veson IMOS Platform.**

### Project management

Our proven project management approach helps optimize each project's process and schedule based on the client's unique needs, leverages best-in-class technology to track progress and ensure alignment every step of the way.

### Platform implementation

We collaborate with client stakeholders to ensure alignment between the business' workflows—the client's area of expertise—and commercial maritime technology—our area of expertise.

### Systems integration

The IMOS Platform serves as a single source of truth throughout the maritime shipping organization, using APIs to integrate with other third-party systems, external data sources, and linked indices.

### Change management

We help our clients identify business process owners and super users and equip them to drive adoption and proper change management across their entire enterprise.



## EMPOWER

Tap into the full range of platform capabilities

**Through responsive support, flexible learning options, and resources for self-help, our support ecosystem empowers a diverse community of users to tap into the full range of our platform's capabilities.**

### Veson University training & certification

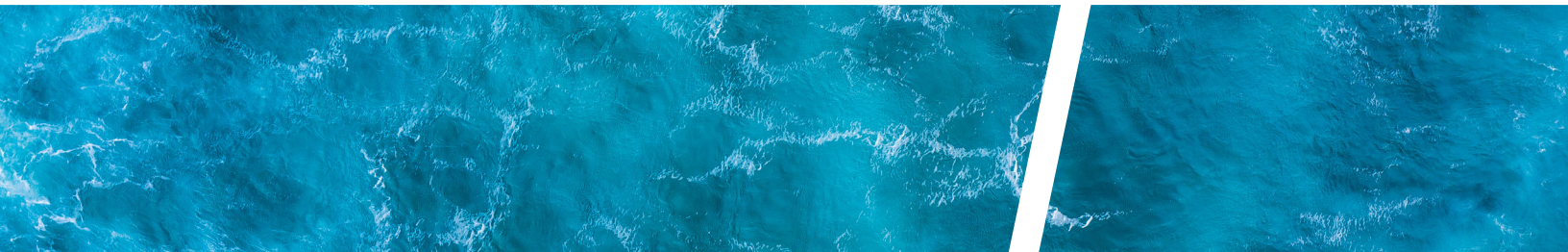
Our flexible suite of digital and in-person training and certification offerings enable our clients to empower every user, ramp-up new personnel quickly, and engage in continuing education to advance systems knowledge.

### Veson Help Center & knowledge base

We maintain a robust library of self-help resources through the Veson Help Center & knowledge base to help you quickly find resolutions to your everyday questions.

### Dedicated support team

To troubleshoot more complex problems, we provide dedicated client support resources that are available around-the-clock.



## EVOLVE

Grow alongside our platform

**By serving as dedicated and collaborative partners through the waves of change, our professional services will help you maximize return on investment and grow alongside our platform.**

### Customer progress reviews

We regularly connect with our clients to review progress in achieving desired business outcomes and help identify opportunities for more comprehensive utilization and even greater value realization.

### Business process mapping

Through detailed business process mapping, we meet our clients where they are and then identify opportunities to increase process efficiency, enhance productivity, and maximize value.

### Best practice training

Through best practice training, we mine best practices from your existing users, and help you transform them into standard practices enterprise-wide.



# What our clients have to say

*From our first meeting, the Veson team demonstrated an in-depth understanding of our business processes and a holistic and advanced approach to voyage management and software design. That combination was an important factor when we chose Veson.*

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**Einar Øye**

Senior Project Manager, Odfjell



*The team from Veson was dedicated, committed, and very accurate in terms of milestones, deadlines, and targets. We haven't experienced any issues or difficulties.*

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**Waleed Al-Sobayel**

IT Support Manager, Bahri



*The Veson servies team worked with us to ensure the approach to [our] new process changes were centered around our users and our unique business needs.*

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**Miguel Luque**

Chartering Director, Repsol



Let's make the  
journey, **together**

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Visit **veson.com** to learn more



**About Veson** - Founded to transform the way the maritime world works and makes decisions, Veson is the global market leader in developing, implementing, and supporting the solutions that propel maritime commerce. Driven by a commitment to continual innovation, a spirit of collaboration, and an enduring focus on customer success, Veson is a trusted partner to maritime operations as they navigate evolving business realities and new possibilities in a digital age.

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