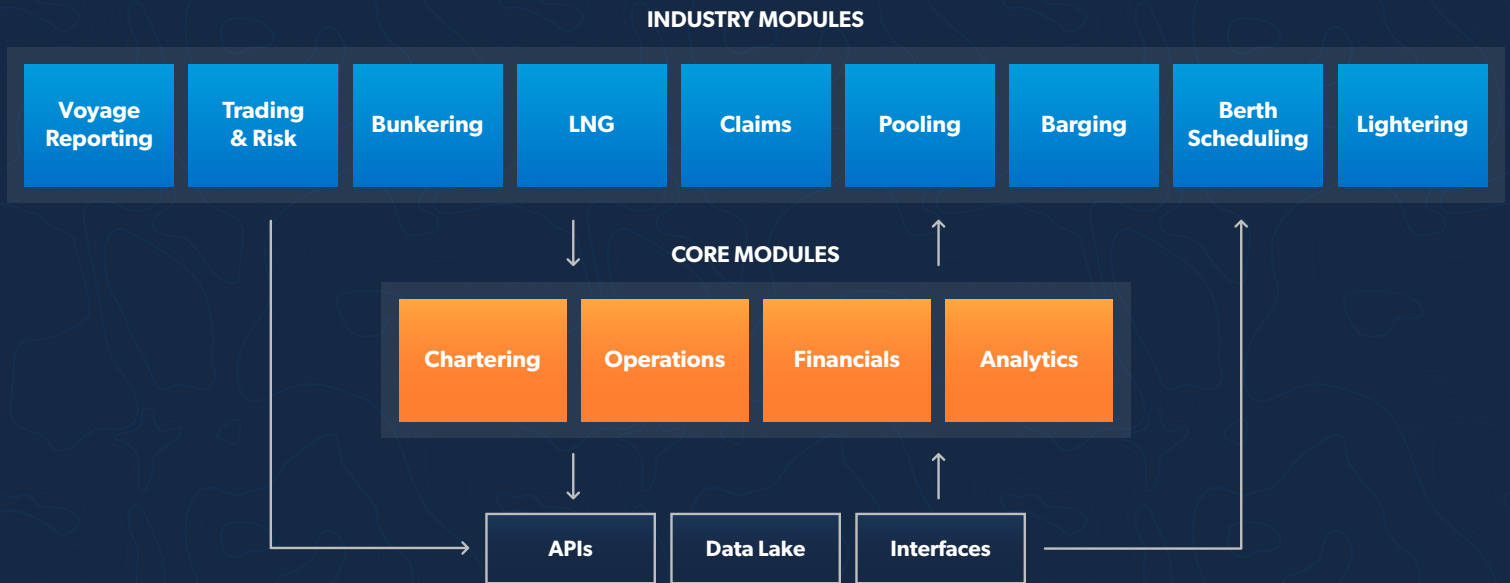


The Veson IMOS Platform

Commercial freight contract
management and voyage execution

Chartering – Operations – Financials – Analytics

IMOS Platform



What makes the IMOS Platform different?

Focused on maritime

The IMOS Platform is designed to handle complex maritime workflows with the broadest set of capabilities on the market.

Future-ready, continually evolving

We automatically add 500+ features each year on a flexible cloud infrastructure that evolves with your business.

The choice of global market leaders

Every day, more than 21,000 unique users at the world's leading maritime organizations use the IMOS Platform to run their businesses.

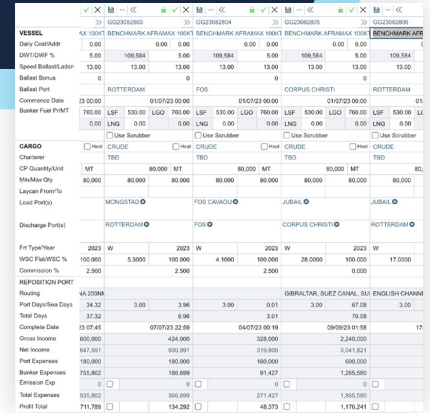
Technology with the support of experts

Experience a streamlined platform implementation with the partnership of Veson's professional services. After launch, ensure your global teams continue to learn and optimize with Veson University, our maritime e-learning portal.

One, integrated workflow across systems

Create a single source of truth across your entire enterprise by integrating your internal systems and external data sources via the IMOS Platform's built-in API.

Take advantage of every market opportunity and maximize profitability with best-in-class voyage estimation, optimized voyage planning, dynamic scheduling, and comprehensive contract management.



The Voyage Estimator enables you to generate a full, granular P&L for every voyage, easily compare multiple voyage and vessel pairings, understand the cascading effects of every decision, collaborate with global teammates, and visualize voyages and routes with an integrated map.

Scheduling combines open vessel positions and cargo opportunities in a single, collaborative, visual workspace that allows your chartering team to optimize fleet utilization and maximize profitability while also saving valuable time.

Contract Management enables you to manage every detail of freight and vessel contracts, from simple, single origin cargoes and trip Time Charters to complex and unique agreement terms. Populate contract details throughout your commercial workflow to ensure complete continuity from pre-fixture to post-voyage.

Nevio Biagini, ICT Manager, d'Amico Shipping Group

Operations

Optimize your operational workflow

Optimize voyage management with a best-in-class workspace that includes robust voyage planning, a dynamic P&L, and integrated tasks and alerts.

Voyages / ORION SPIRIT 202001

Estimate Freight Commission Other Rev

Vessel: **ORION SPIRIT** B2105-0001 23,000.00
 TC Code/Rate: B2105-0001
 Figure No.: 20200154
 Consignee Voyage: ☐ US Only
 Drydock: ☐ Last TCI Voy

Voi Code / Voy No.: B2105
 Otr Type: TCOV
 Trade Area:
 Otr Specialist: ggroves@ggafemo.com
 Otr Coordinator: jsmith@ggafemo.com
 User Group:
 Controller:
 FD Manager:

| Itinerary | BL Info | Cargo | Transfers | Draft/Restrictions | Vessel Draft | Bunkers | P |
|---------------------|---------|-------------|-----------|--------------------|--------------|---------|-------|
| Port Name | F | Port Status | Miles | DTs | Speed | WF% | SDays |
| --- GIBRALTAR | C | | | 0.0 | 0.00 | | |
| --- ENGLISH CHANNEL | P | | | 12.2 | 5.00 | | |
| --- ANTWERP | L | | 1,403 | 12.2 | 5.00 | 4.56 | 0.2 |
| --- ENGLISH CHANNEL | P | | | 13.5 | 5.00 | | |
| --- VAL JOZAS | P | | | 13.5 | 5.00 | | |
| --- HOUSTON | D | | 7,375 | 13.5 | 5.00 | 20.83 | 1.0 |
| | | | | Total: 8,478 | Avg: 13.9 | | |

| Cargoes | N | Cargo | C/P Qty | Unit | Opt % | Opt Type | T | WS |
|---------------|---|-------|---------|-----------|-------|----------|---|----|
| --- 1 C/P | | | | 80,000 MT | 2.00 | MOLCO | W | |
| Total: 80,000 | | | | | | | | |

Claim List

CL-2020-000347
BUNKER VENDOR 1
Invoice Amt: 2,300.00 USD

CL-2017-000082
RECEIVER1
Invoice Amt: 100,000.00 USD

CL-2020-000363
RECEIVER1
Invoice Amt: 50,000.00 USD

CL-2017-000054
WIS
Invoice Amt: 200,000.00 USD

CL-2019-000182
OWIN
Invoice Amt: 50,000.00 USD

Claim ID: CL-2020-000347
CP Reference: Finance
Reference No.: 20200121
Company: BUNER VENDOR 1
CP Date:
CP Item:
Claim Type: BUNKER QUALITY
Claim Sub-Type: OUT OF SPEC

Claim Description:
RECEIVED 180 SAT USFO IN GIBRALTAR UNICORP TEST RESULTS SHOWED OUT OF SPECIFICATION AS REGARDS WATER CONTENT CORRESPONDING QTY OF WATER TO BE DEDUCTED FROM QTY DELIVERED. SAT X 298 USDMT

Claim Action Log

CLAIM DOCUMENT TEST RESULTS, CLAIM DOCUMENT AND INVOICE SENT TO V

Claims Invoices

| Task ID | Task Name | Status | Basis | Category |
|---------|----------------------------------|-------------|-------------|-----------|
| 408 | Senior Operator Check | Not Started | Custom Task | Reminders |
| 406 | Send Crew List to USCG per ... | Not Started | Custom Task | Documents |
| 485 | Obtain Shipper's Declaration | Not Started | Custom Task | Reminders |
| 484 | Obtain Shipper's Declaration | Completed | Custom Task | Reminders |
| 483 | Send Crew List to USCG per ... | Completed | Custom Task | Documents |
| 482 | Send Crew List to USCG per ... | Not Started | Custom Task | Documents |
| 481 | Obtain Shipper's Declaration | Not Started | Custom Task | Reminders |
| 489 | Operations PIC to check all v... | Not Started | Custom Task | Reminders |
| 479 | Obtain Shipper's Declaration | Not Started | Custom Task | Reminders |
| 477 | Obtain Shipper's Declaration | Not Started | Custom Task | Reminders |
| 476 | Chartering PIC voyage sign off | Not Started | Custom Task | Reminders |
| 475 | Senior Operator Check | Not Started | Custom Task | Reminders |
| 474 | Operations PIC to check all v... | Not Started | Custom Task | Reminders |
| 473 | Send Crew List to USCG per ... | Not Started | Custom Task | Documents |
| 472 | Obtain Shipper's Declaration | Not Started | Custom Task | Reminders |
| 478 | Send Crew List to USCG per ... | Not Started | Custom Task | Documents |
| 490 | Senior Operator Check | Not Started | Custom Task | Reminders |
| 491 | Chartering PIC voyage sign off | Not Started | Custom Task | Reminders |
| 492 | Obtain Shipper's Declaration | Completed | Custom Task | Reminders |
| 508 | Senior Operator Check | Completed | Custom Task | Reminders |
| 507 | Operations PIC to check all v... | Completed | Custom Task | Reminders |
| 506 | Obtain Shipper's Declaration | Not Started | Custom Task | Reminders |
| 505 | Chartering PIC voyage sign off | Not Started | Custom Task | Reminders |
| 504 | Senior Operator Check | Not Started | Custom Task | Reminders |
| 503 | Operations PIC to check all v... | Not Started | Custom Task | Reminders |
| 502 | Obtain Shipper's Declaration | Not Started | Custom Task | Reminders |

Voyage Management

Everything you need to track and manage all voyage activities and enable your team to make informed decisions at the pace of business, including granular visibility into itinerary and cargo details, vessel performance, and bunker inventory.

Dynamic P&L

Measure and manage your voyage financial position at all times with a full, detailed P&L that is updated automatically with every vessel action and operator decision. Uncover the drivers of estimate-to-actual variances and highlight opportunities to safeguard expected revenues.

Tasks & Alerts

Empower your workflow by leveraging the integrated Tasks & Alerts engine to build upon your complete voyage history and institutional knowledge to ensure that your operations team learns from past experiences and uncovers new opportunities.



In choosing a new voyage management solution, we wanted to achieve one version of the truth between our Commercial and Finance teams. With Veson Nautical, we got the solution and the long-term partner we were looking for.

Svend Erik Nielsen, Business Development Manager, Uni-Tankers A/S



Financials

Streamline processes, maximize financial outcomes

Save valuable time and protect your bottom line with a streamlined solution that automates accounting workflows, simplifies financial reporting, and upholds critical data continuity.

| Voyage No. | Vessel | Invoice Amt (Curr) | Curr | Description |
|------------|------------|--------------------|------|---------------------|
| 1417 | MV MELISSA | 650,000.00 | USD | Bunker Invoice |
| 1411 | MV ECHO | 74,000,000.00 | USD | Bunker Invoice |
| 1 | MV DAPHNE | | USD | Demurrage |
| 1411 | MV ECHO | 4,900.00 | USD | Demurrage |
| 1544 | MV AKTAA | 9,825.00 | USD | Demurrage |
| 1411 | MV ECHO | 500.00 | USD | Despatch |
| 2 | MV CALYPSO | 2,774,926.00 | USD | Freight Invoice |
| 1443 | MV AKTAA | 1,000.00 | USD | Freight Invoice |
| 1411 | MV ECHO | 755,090,000.00 | USD | Freight Invoice |
| 1406 | MV FORTUNA | 1,409,427.12 | USD | Freight Invoice |
| 1406 | MV ECHO | 567,000.00 | USD | Monthly Closing Acc |
| 1616 | MV PHOIBE | -1,036,905.49 | USD | Monthly Closing Acc |
| 1440 | MV AKTAA | 708,333.33 | USD | Monthly Closing Acc |
| 1440 | MV AKTAA | -708,333.33 | USD | Monthly Closing Acc |
| 1407 | MV FORTUNA | 975,688.57 | USD | Monthly Closing Acc |
| 1407 | MV FORTUNA | -975,688.57 | USD | Monthly Closing Acc |
| 1406 | MV FORTUNA | 77,760.83 | USD | Monthly Closing Acc |
| 1616 | MV PHOIBE | 1,036,905.49 | USD | Monthly Closing Acc |
| 1406 | MV ECHO | -567,000.00 | USD | Monthly Closing Acc |
| 1406 | MV FORTUNA | -77,760.83 | USD | Monthly Closing Acc |
| 1405 | MV ECHO | -564,796.25 | USD | Monthly Closing Acc |
| 1405 | MV DAPHNE | 891,669,268.07 | USD | Monthly Closing Acc |
| 1405 | MV DAPHNE | -891,669,268.07 | USD | Monthly Closing Acc |

| Description | Curr | Invoice Amount | Vessel |
|--------------------------|------|-----------------|------------|
| Vessel Daily Cost | USD | 477,468.93 | MV FORTUNA |
| Monthly Closing Accruals | USD | 975,688.57 | MV FORTUNA |
| Monthly Closing Accruals | USD | -77,760.83 | MV FORTUNA |
| Monthly Closing Accruals | USD | 567,000.00 | MV ECHO |
| Monthly Closing Accruals | USD | 891,669,268.07 | MV DAPHNE |
| Monthly Closing Accruals | USD | 892,260,432.81 | MV DAPHNE |
| Monthly Closing Accruals | USD | 564,796.25 | MV ECHO |
| Monthly Closing Accruals | USD | 2,810,161.03 | MV CALYPSO |
| Monthly Closing Accruals | USD | 4,092,027.08 | MV CALYPSO |
| Monthly Closing Accruals | USD | 286,631.18 | MV BELIS/ |
| Monthly Closing Accruals | USD | 785,825,708.33 | MV BELIS/ |
| Monthly Closing Accruals | USD | -489,399.64 | MV AKTAA/ |
| Monthly Closing Accruals | USD | -708,333.33 | MV AKTAA/ |
| Monthly Closing Accruals | USD | 708,333.33 | MV AKTAA/ |
| Monthly Closing Accruals | USD | 77,760.83 | MV FORTUNA |
| Monthly Closing Accruals | USD | -567,000.00 | MV ECHO |
| Monthly Closing Accruals | USD | -564,796.25 | MV ECHO |
| Monthly Closing Accruals | USD | -891,669,268.07 | MV DAPHNE |
| Monthly Closing Accruals | USD | -892,260,432.81 | MV DAPHNE |
| Monthly Closing Accruals | USD | -2,810,161.03 | MV CALYPSO |



Dynamic P&L

Know where you stand at all times with a dynamic P&L that updates as actions taken in other modules automatically flow into IMOS Financials. This eliminates duplicate data and ensures full accountability for every financial impact of the voyage.

Accounting Workflows

Simplify your voyage control and accounting workflow through automatically generated invoices for physical contracts—ranging from freight to commissions, to claims, and time charters—eliminating the need for manual data entry.

Comprehensive Reporting

Leverage a single, visual workspace to generate comprehensive reports on any data point within your system in order to assess financial performance and identify key opportunities to maximize profitability.



We have shortened the time of the accounting closing process. Data integrity has now [improved] significantly. We can download dashboards with real-time data.

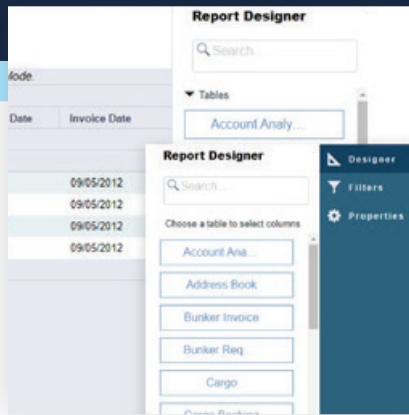
Aruna Gollamudi, Director of Finance, Eagle Bulk Shipping



Analytics

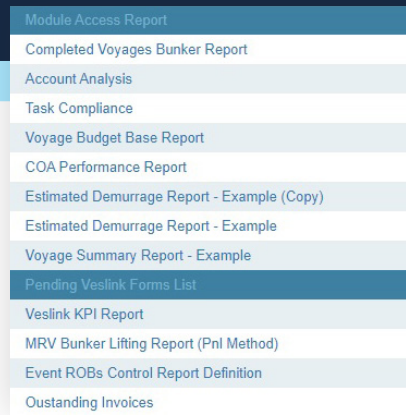
Turn data into actionable insights

Transform passive data into an actionable source of competitive advantage through robust reporting, contextual insights, and a dynamic business intelligence dashboard.



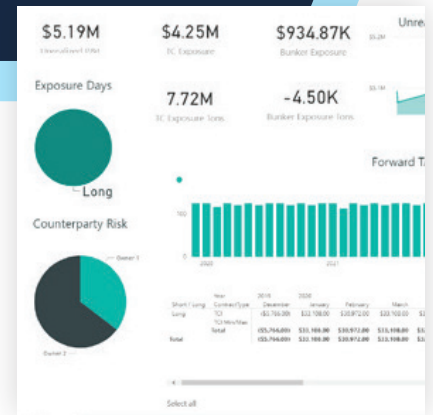
Report Designer

Efficiently create and customize meaningful reports with intuitive drag and drop functionality, the ability to reorder or modify tabular reports, and tools to perform complex functions.



Contextual Reports

Enable data-driven decision making out of the box with 75+ built-in reports that compile commonly utilized data across workspaces and present it in a visual way.



Business Intelligence

Access interactive, fully customizable visual dashboards that present data in context in order to empower your team to uncover data-driven insights and achieve greater profitability.



[IMOS is] a platform I probably spend half of my day looking at and working in, and it's integral to what I do on a day-to-day basis.

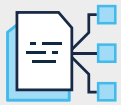
Marc Radulovic, Senior Operations Manager, Eagle Bulk Shipping



Data Solutions & Integrations

Connectivity and the Veson IMOS Platform

We believe it should be easy for you to connect your commercial platform to upstream and downstream solutions, and we're committed to empowering you through a robust and highly flexible approach.



ERPs &
Accounting



Agents &
Agent Services



Data
Providers



ETRMs &
CTRMs

Our integration approach

Across our platform, connecting pre-fixture chartering to voyage operations and post-voyage financials.

Across your enterprise, through flexible APIs, webhooks, and vast integration expertise to connect internal systems like ERPs, accounting systems, ETRMs, and CTRMs.

Across the industry, with external sources such as agents, port services, data providers, and linked indices to continue future-proofing your investment.

More than 80% of Veson IMOS Platform clients integrate with other solutions.

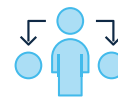
Your integrations, your way



Bi-directional integrations to strategically connect the IMOS Platform with third-party solutions.



Infinite interface possibilities with flexible APIs and webhooks.



Client-led or partnered approaches to build the connections that support your unique business needs.

Are you ready to **transform** your commercial maritime workflow?

Visit **veson.com/demo** to see what the
Veson IMOS Platform can do for your business.



About Veson - Founded to transform the way the maritime world works and makes decisions, Veson is the global market leader in developing, implementing, and supporting the solutions that propel maritime commerce. Driven by a commitment to continual innovation, a spirit of collaboration, and an enduring focus on customer success, Veson is a trusted partner to maritime operations as they navigate evolving business realities and new possibilities in a digital age.

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